

**Glover Oil Company, Inc.
3109 S. Main Street
Melbourne, FL 32901
(321) 723-3953
Fax (321) 727--2309**

First Priority Fueling Program

Glover Oil Company is pleased to announce its **First Priority Fueling Program (FPFF)**. Forecasters are predicting an increased storm cycle over the next ten years and most companies have installed backup power. With this tremendous increase in demand and in order to insure their generator fuel demands are met, we must set a customer priority level. **FPFF** offers companies a premium level of service and the security of knowing that their fuel needs will be met.

- **Guaranteed fuel delivery before any named storm makes landfall.**
- **On Glover Oil Company First Priority Level during and after storms.**
- **Fuel tested and treated with stabilizer to prevent microbial growth.**
- **Tanks tested for water annually. (Disposal arranged if necessary).**
- **No service charges for up to three deliveries per month**

Trust the Fuel Company that Brevard County, most municipalities, area hospitals and emergency first responders count on during the year and emergencies, Glover Oil Company. To register please call us at 321-723-3953. FPFF is \$75.00 per month with a 12 month minimum

First Priority Fueling Program

PROGRAM FEATURES AND BENEFITS

Our First Priority Fueling Program (**FPFP**) program has been designed to maximize the likelihood that emergency diesel power will be available to our customers during power outages. The service capabilities and benefits are defined below.

Forecasting allocation of internal fuel supplies

- During power outages, supplying diesel fuel to companies who are in the **FPFP** program before allowing any other customers to receive supplies.

Providing fuel delivery during outages

- During power outages, building maintenance personnel are often overwhelmed responding to various emergencies. Once we have been notified by the client that they have experienced a loss of power, our customer service team automatically schedules deliveries for **FPFP** customers thereby reducing the burden on maintenance personnel and reducing the risk of generators running out of fuel.
- Our **FPFP** customers receive service 24 hours a day, seven days a week during power outages regardless of the length of the crisis. At the time when you need us most- we'll be there.

Fuel testing and chemical correction

- Industry literature documents that over 50% of generator failures are attributable to the effects of de-graded fuel quality due to water contamination or microbial growth. To overcome this danger, we test our **FPFP** customers' fuel and provide chemical correction on a regularly scheduled basis.

Providing “keep fill” services

- Ensuring that diesel generator tanks are re-fueled is often not a top priority for maintenance personnel. In order to ensure that our **FPFP** clients have maximum generator run time, we visit customers on a quarterly basis and fill the tanks.
- In the event of a natural disaster, the difference between a tank that is 50% full and a tank that is 98% full can be the difference between losing or not losing, critical power requirements.

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First Priority Fueling Program Service Agreement

_____ (customer) wishes to enroll in Glover Oil Company's **First Priority Fueling Program (FPFP)** and both parties agree to the following terms and conditions:

- **Glover Oil Company guarantees delivery of diesel fuel before any named storm makes landfall.**
- **Customer will be placed on First Priority refill schedule after any storm or disaster.**
- **Diesel fuel will be treated with stabilizer to prevent microbial growth.**
- **Fuel will be tested for water semi-annually. (Disposal arranged if necessary).**
- **No service charges for up to three deliveries per month during Hurricane season.**

Glover Oil Company will provide this service to customer's location at _____. Customer agrees to contact Glover Oil Company after any storm to verify if they are on generated power. Customer will complete the attached contact and generator information form and return to Glover Oil Company. Customer agrees that it will not hold Glover Oil Company liable for any damages, including loss of business that could arise from being without fuel after storm or disaster. Customer agrees to pay Glover Oil Company \$75.00 per month with a 12 month minimum, or \$810.00 if premium paid in full at date of contract plus the cost of the fuel. Additional locations can be added for a discounted rate of \$50.00 per month.

Any questions or concerns should be addressed to Chris Marshall at 723-3953. Glover Oil Company Ordering and contact info will be:

Dave Etchells
321-723-3953
321-288-3154 24hr
321-727-2309 fax
dave@gloveroil.com

Agreed and Accepted:

Chris Marshall
President

Customer Representative/Title

Date

Glover Oil First Priority Fueling Program

Customer Name _____

Address _____

&

Phone number _____

Contact 1	Cell Phone	Pager	24-hour
_____	_____	_____	_____

Contact 2	Cell Phone	Pager	24-hour
_____	_____	_____	_____

Contact 3	Cell Phone	Pager	24-hour
_____	_____	_____	_____

Generator Make	KW Size	Tank Capacity	Hourly Consumption Rate
_____	_____	_____	_____
_____	_____	_____	_____